

# REQUEST FOR PURCHASE IN EXCESS OF \$20,000/CHANGE ORDER



**To:** City Council

**From:** Steve Grausam, Liquor Operations Director

**Date:** December 17, 2013

**Subject:** Request for Purchase –Edina Liquor Grandview Store Remodel

**Agenda Item #:** IV. K.

**The Recommended Bid is**

☐ Within Budget

☒ Not Within Budget

**Date Bid Opened or Quote Received:**  
Dec. 11, 2013

**Bid or Expiration Date:**  
Jan. 31, 2014

**Company:**  
Greystone Construction  
Prime General Contractors

**Amount of Quote or Bid:**  
\$57,150  
\$96,300

**Recommended Quote or Bid:**  
Greystone Construction \$57,150

## General Information:

The 2014 Capital Improvement Plan includes funding for a light remodeling of the Edina Liquor Grandview location. Grandview was last remodeled in 2002. Our business has changed since that time, necessitating changes to better serve our customers. As Edina Liquor continues to face increased competition within our market, it is important to keep our stores fresh and efficient.

The proposed remodeling project will include four key areas:

- Redesigning the tasting area to allow for better traffic flow down main isle,
- Redesigning the break room which will increase our warm beer area to take advantage of increased demand on craft beers,
- Redesigning the third register area to allow for better staff use during non-business times, and
- Redesign front cash wraps and pint display case to better utilize space and upgrade the look of front checkout area.

The store will remain open during the remodeling project, with the majority of the work being completed during the evening or on weekends. Graystone, the proposed contractor, completed the 2012 remodel of the Southdale store. The scope and amount of the contract does exceed the original scope and amount proposed in the CIP of \$25,000, but staff believes that this is a critical investment at this time.

